



Expert Recruiters for GovCon Sales, Business Development, & Capture Management Professionals

Our Specialization

SALES

Revenue-Driving Sales Talent

BUSINESS DEVELOPMENT

Pipeline & Growth Leaders

CAPTURE MANAGEMENT

Contract Win Specialists

Your Growth is Our Mission

- We specialize exclusively in recruiting for sales, business development, and capture management professionals in the government contracting space. We recruit the talent that has a proven track record of driving revenue and contract awards.
- With decades of experience in Aerospace, Defense, and Government Contracting, we understand the nuances of GovCon business development cycles, capture strategy, and defense market sales. We leverage hundreds of relationships to find the talent specific to your products and services.

Our Value Proposition

1. **Shared-Risk Approach:** We offer extended payment terms that stop if the placed employee terminates. This aligns our incentives with your business interests. We don't recruit candidates that require replacement.
2. **Rapid Recruiting Model:** Our goal is to provide three candidates meeting 85% of your criteria within 30 days of launch or we will provide a market-driven exit report with additional details.
3. **Advanced Media Engagement:** We leverage unique news platforms to engage elite sales, business development, and capture professionals who may not have otherwise been in the market for a change.

Fee Structure

Payment Spread	1 Month	3 Months	6 Months
Success Fee	20%	22.5%	25%

Next Steps

1. Schedule a call to discuss your goals.
2. Review our agreement or we can review yours.
3. Schedule a kick-off call to start the search.

Contact Information

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